



ENHANCE SERVICE QUALITY, INCREASE OPERATIONAL EFFICIENCY, AND REDUCE G&A WITH DC3

OBJECTIVE

When a Texas based chemical service provider set-out to evaluate automation as a means to excel in key areas with their operator customers, DC3 was selected after a lengthy evaluation process of various 'chemical automation' solutions. During the evaluation, the CSP needed their automation to meet key requirements: universal pump solution and cloud-based solution to allow for remote monitoring.

The team started by working hand-in-hand to create a fit for purpose deployment and utilization strategy based on the CSP requirements as well as the main focus items of the operator customer, to eliminate chemical program variance. At DC3, we believe that TRUE chemical automation is the fastest and most effective way to improve your customers' operational expenditure while enhancing your own profitability.

WHAT WE ACHIEVED

Below are just a few of the results achieved by the Chemical Service Provider utilizing DC3 that demonstrate the transformative impact our solutions can have:

- Created daily reports, alarming reports, and mobile interfaces for the CSP staff to have complete visibility into their performance and operations.
- Recovered \$75,000 in annual revenue on a major account by eliminating program variance.
- Achieved more efficient allocation of people resources, deferring the need for field service technician additions
- Deployed ~100 units in just two months, ensuring rapid implementation and results
- Retained a \$3 million annual chemical contract by providing automation equipment and services (worked with operator to select and share the cost, did not just pick the "cheapest" automation)

Automation doesn't have to be complex to implement with impossible financial barriers. DC3 is committed to win-win solutions and quality service that will help equip your teams for the present and future of chemical automation.

Contact DC3 today for more information about products and services.

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